

Board of Park Commissioners Approval Form

Community Center Parking Gate System

Project: 2025004

Project Approval Request

Scope of Work:

This project includes the replacement of the existing parking control system located at the entrance to the Community Center parking lot. The proposal for the new system includes state-of-the-art hardware and software, installation, customer service interaction, and a two-year standard warranty. This system is identical to similar applications within the downtown area and is currently in use by the City of Fort Wayne.

A single quote was received through OMNIA Partners cooperative purchasing on behalf of the Board of Park Commissioners on February 7, 2025, from FlashParking, Inc.

Board Approval:

At this time, I would like to request approval for a contract with <u>FlashParking, Inc.</u> at a total cost of **\$78,059.30**, with the funding to come out of the Parks Cumulative Capital Funds.

The Fort Wayne Parks and Recreation and the Board of Park Commissioners, met to host their regularly scheduled monthly Board meeting on February 13, 2024, to approve the above-referenced project and contract, in the amount of \$78,059.30.

We, the Board of Park Commissioners, on the date stated, do ATTEST, sign the above-referenced and attached documents, and approve as presented.

Commissioner	Justin Shurle President	Commissioner Cory Miller Vice President	
Commissioner	Richard Brile	Commissioner Jenna Jauch	
		teve McDaniel, Director/Bd. Secretary	



FORT WAYNE PARKS AND RECREATION

705 E. State Blvd. Fort Wayne, IN 46805 www.fortwayneparks.org

(260) 427-6000

February 7, 2025

Memo

Fort Wayne Parks and Recreation has chosen to utilize OMNIA Partners for cooperative purchase of a parking lot control gate system for the Community Center. This program has been utilized to purchase similar products within the park system.

Attached to this memorandum is documentation from OMNIA Partners explaining the process of cooperative purchasing.

Memo Prepared by: Dave Weadock Manager of Project Administration



Your ally in the purchasing process.

PUBLIC SECTOR | K-12, HIGHER EDUCATION, GOVERNMENT

DISCOVER A BETTER WAY TO BUY

OMNIA Partners simplifies procurement for public agencies. Our competitively solicited cooperative purchasing contracts deliver efficiency, compliance, and value so you can get what you need without the hassle.

With OMNIA Partners, you have a trusted ally in the procurement process. Your free membership provides full access to our portfolio of contracts, spend visibility, analytics, and subject matter experts.

Join thousands of participants who are building organizational value by transforming the way they buy.

Serving Public Agencies

All cooperative agreements are competitively solicited and publicly awarded by a lead public agency/government entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures. These lead agencies are considered some of the best public procurement organizations in the nation and are available to answer questions or discuss the contracting process in detail.

By utilizing these cooperative agreements, agencies eliminate duplication of effort, saving valuable time, money, and resources.











AGENCIES FOR PUBLIC BENEFIT



Utilizing Our Contract Portfolio: FAQ's

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FREQUENTLY ASKED QUESTIONS FROM PROCUREMENT

Who is OMNIA Partners?

- A team of tenured, certified public procurement professionals, supply chain, and cooperative purchasing experts that is committed to bringing value to agencies nationwide
- One of the largest contract portfolios, allowing public agencies to receive a combined buying power regardless of entity size

What is the award?

- Competitively solicited and publicly awarded by a government entity (e.g. state, city, county, educational institution/system)
- Discounts on thousands of products and/or services as outlined in the awards
- Offered to participating agencies nationwide through OMNIA Partners

Who are the awarded suppliers?

- OMNIA Partners has the most robust portfolio of quality cooperative contracts in the purchasing space, featuring hundreds of best-in-class national suppliers
- · To view all contracts, visit omniapartners.com/solutions/contract-offerings

Why is it beneficial to me?

- You do not have to go to bid to purchase products and services
- The RFP has already been completed so that you can "piggyback" on the award
- National aggregate prices result in cost savings
- Customized solutions to meet your individual needs and requirements
- No costs or fees to participate

Can I use the program without going out for solicitation?

 Yes, all cooperative contracts available through OMNIA Partners are awarded by a lead public agency, using a competitive solicitation process consistent with applicable procurement laws and regulations

How was the contract awarded and how can I use it without going through a solicitation process?

The lead agency publicly awarded the contract via a competitive solicitation and thorough RFP process

How can I get copies of the solicitation/award documentation including the RFP, response, award, and pricing?

All documentation is available at any time on all supplier dedicated pages

How do I know if I am eligible?

• Agencies eligible to participate are states, cities, counties, municipalities, educational institutions, nonprofits, utility districts, churches and any other entity that exists for the public good

Contact your dedicated OMNIA Partners Regional Manager with any questions, or reach out to get connected:



info@omniapartners.com



866-875-3299





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All agreements offered through OMNIA Partners, Public Sector, are competitively solicited and awarded by a public agency/governmental entity (e.g. state, city, county, public university or school district) via a thorough Request for Proposal (RFP).

The contracting process is the foundation of OMNIA Partners and sets us apart from other cooperatives focused on the public sector. In order for even the most restrictive agencies nationwide to realize the best value offered by cooperative procurement, OMNIA Partners works with a lead agency to ensure that industry best practices, processes and procedures are applied.

HOW OMNIA PARTNERS ESTABLISHES CONTRACTS IN OUR PORTFOLIO

- The lead agency prepares a competitive solicitation, incorporating language to make the agreement accessible nationally to agencies in states that allow intergovernmental (i.e. "piggyback") contract usage.
- The lead agency issues the solicitation and any required addenda, amendments and notifications, and conducts a pre-proposal meeting to address any questions from suppliers and to discuss the national cooperative program. OMNIA Partners is present to assist the lead agency and answer questions regarding the national cooperative program.
- Interested suppliers respond to the solicitation.
- 4. The lead agency evaluates the responses, negotiates the final terms and conditions and ultimately awards a contract (also referred to as the master agreement). OMNIA Partners participates in the evaluation process as a nonvoting member providing input as to the national scalability of responses. The contract award is made in accordance with the lead agency's procurement code.
- All solicitation and award documentation is posted on the OMNIA Partners website and made available to the public.
- OMNIA Partners, in collaboration with the lead agency, conducts quarterly business reviews with suppliers to strategize marketing and sales efforts and address contractual issues.



FLASH

233 W Main St (Fort Wayne, IN) Q-76835

Proposal for: 233 W Main St 02-06-2025

Facility at:

233 W Main St Fort Wayne, Indiana, 46802 United States

Created By:

Jonathon Slutz FlashParking, Inc. jonathon.slutz@flashparking.com 7654901692





WINQuote Summary

Product Type	Monthly Recurring Subtotal	One-time Subtotal	
Hardware	\$0.00	\$55,823.30	
Software - Term:60 months	\$490.00	\$0.00	
Installation	\$0.00	\$14,700.00	
Consumables	\$0.00	\$286.00	
Implementation	\$0.00	\$7,250.00	
Warranty	\$0.00	\$0.00	
	\$0.00	\$0.00	
Total	\$490.00	\$78,059.30	

IIIII Hardware

Product	Qty	Unit Price	Subtotal
Smart Station (RFID+Barcode+EMV)	2.00	\$14,166.90	\$28,333.80
Flash Care Kit for Touch Screen Kiosk-EMV	1.00	\$8,250.00	\$8,250.00
Flash Cashier Kiosk - EMV	1.00	\$6,829.50	\$6,829.50
Non-breakaway Flange Set	2.00	\$250.00	\$500.00
Magnetic LED Gate Column	2.00	\$3,720.00	\$7,440.00
10' Straight Arm with LEDs	2.00	\$710.00	\$1,420.00
LED Straight Gate Arm Care Kit	1.00	\$1,050.00	\$1,050.00
950 W Heater	2.00	\$0.00	\$0.00
3X6 ft Loop with 50 ft Lead in SC18-50	4.00	\$0.00	\$0.00
Network Kit	1.00	\$2,000.00	\$2,000.00
Smart Station Hat FP Grey	2.00	\$0.00	\$0.00
Total			\$55,823.30



IIIIInstallation

Product	Qty	Unit Price	Subtotal
Smart Station Installation	2.00	\$2,250.00	\$4,500.00
Gate Installation	2.00	\$2,200.00	\$4,400.00
Shipping and Handling	5.00	\$200.00	\$1,000.00
EMV Gateway Setup	1.00	\$3,000.00	\$3,000.00
HelpMeParker with Advanced CS Functions Setup Fee (per location)	2.00	\$900.00	\$1,800.00
Total			\$14,700.00

Consumables

Product	Qty	Unit Price	Subtotal
3MILLID RFID Card (Box of 100)	1.00	\$286.00	\$286.00
Total			\$286.00

Implementation

Product	Qty	Unit Price	Subtotal
Travel & Expenses	2 days	\$2,500.00	\$2,500.00
Implementation Fee	2 days	\$1,800.00	\$1,800.00
Software Suite and Configuration for FULL system-Flash	2 days	\$2,950.00	\$2,950.00
Total			\$7,250.00

Warranty

Product	Qty	Unit Price	Subtotal
PARCS Two Year Standard Warranty	2.00	\$0.00	\$0.00
Total			\$0.00

Software - Term:60 months

Product	Qty	Monthly Cost
HelpMeParker with Advanced CS Functions Integration (per location/per month)	1.00	\$50.00
Mobile App Module (for managing parking operations)	1.00	Included



Total		\$490.00
Validation Module	1.00	\$120.00
FLASH Permit	1.00	Included
Managed Network Services with 4G/LTE Back-up	1.00	Included
Full System - Device Software License - Flash	2.00	\$80.00
ParkWhiz Integration	1.00	Included
Real-time Reporting Suite	1.00	Included
Ongoing PCI compliance + Software Updates and general software patches	1.00	Included
24/7 Phone and Online Support	1.00	Included
Digital Ticket Checkout (DTC)	1.00	Included
Full System Base Software - Flash	1.00	\$240.00



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Product	Qty	Unit Price	Monthly Cost	One-time Cost
Flash Care Kit for Touch Screen Kiosk-EMV	1.00	\$8,250.00	\$0.00	\$8,250.00
LED Straight Gate Arm Care Kit	1.00	\$1,050.00	\$0.00	\$1,050.00
Network Kit	1.00	\$2,000.00	\$0.00	\$2,000.00
Real-time Reporting Suite	1.00	\$0.00	\$0.00	\$0.00
Mobile App Module (for managing parking operations)	1.00	\$0.00	\$ 70	\$0.00
Full System Base Software - Flash	1.00	\$14,400.00	\$' + 70	\$0.00
Ongoing PCI compliance + Software Updates and general software patches	1.00	\$0.00	,0.00	\$0.00
24/7 Phone and Online Support	1.00	\$6.70	\$0.00	\$0.00
Full System - Device Software License - Flash	2.00	\$2 +00. 9	\$80.00	\$0.00
Validation Module	1.00	\$7,2000	\$120.00	\$0.00
Managed Network Services with 4G/LTE Back-up	1.00	\$0.00	\$0.00	\$0.00
Digital Ticket Checkout (DTC)	1.00	\$0.00	\$0.00	\$0.00
3MILLID RFID Card (Box of 100)	1.00	\$286.00	\$0.00	\$286.00
ParkWhiz Integration	1.00	\$0.00	\$0.00	\$0.00
FLASH Permit	1.00	\$0.00	\$0.00	\$0.00
HelpMeParker with Advinces CS Furctions Integration (per location/pir month)	1.00	\$3,000.00	\$50.00	\$0.00
Travel & Expenses	2 days	\$2,500.00	\$0.00	\$2,500.00
Implementation Fee	2 days	\$1,800.00	\$0.00	\$1,800.00
Shipping and Handling	5.00	\$200.00	\$0.00	\$1,000.00
PARCS Two Year Standard Warranty	2.00	\$0.00	\$0.00	\$0.00
HelpMeParker with Advanced CS Functions Setup Fee (per location)	2.00	\$900.00	\$0.00	\$1,800.00
EMV Gateway Setup	1.00	\$3,000.00	\$0.00	\$3,000.00
Software Suite and Configuration for FULL system-Flash	2 days	\$2,950.00	\$0.00	\$2,950.00
Reservations	1.00	\$0.00	\$0.00	\$0.00



Total			\$490.00	\$24,636.00
Scan-to-Pay (STP)	1.00	\$0.00	\$0.00	\$0.00

West Berry St. Entry

Product	Qty	Unit Price	Monthly Cost	One-time Cost
Smart Station (RFID+Barcode+EMV)	1.00	\$14,166.90	\$0.00	\$14,166.90
Non-breakaway Flange Set	1.00	\$250.00	\$0.00	\$250.00
10' Straight Arm with LEDs	1.00	\$710.00	\$0.00	\$710.00
Magnetic LED Gate Column	1.00	\$3,720.00	\$0.00	\$3,720.00
950 W Heater	1.00	\$0.00	00.00	\$0.00
3X6 ft Loop with 50 ft Lead in SC18-50	2.00	\$0.00	\$02	\$0.00
Smart Station Installation	1.00	\$2,250.00	\$ 70	\$2,250.00
Gate Installation	1.00	\$2,200.00	5.00	\$2,200.00
Smart Station Hat FP Grey	1.00	\$9.00	\$0.00	\$0.00
Total			\$0.00	\$23,296.90

West Berry St. Fxit

Product	Qty	Unit Price	Monthly Cost	One-time Cost
Smart Station (RFID+Barcode+EM)	1.00	\$14,166.90	\$0.00	\$14,166.90
Magnetic LED Gate Column	1.00	\$3,720.00	\$0.00	\$3,720.00
10' Straight Arm with 5Ds	1.00	\$710.00	\$0.00	\$710.00
Non-breakaway Flange Sev	1.00	\$250.00	\$0.00	\$250.00
950 W Heater	1.00	\$0.00	\$0.00	\$0.00
3X6 ft Loop with 50 ft and in SC18-50	2.00	\$0.00	\$0.00	\$0.00
Smart Station Installation	1.00	\$2,250.00	\$0.00	\$2,250.00
Gate Installation	1.00	\$2,200.00	\$0.00	\$2,200.00
Smart Station Hat FP Grey	1.00	\$0.00	\$0.00	\$0.00
Total			\$0.00	\$23,296.90





Product	Qty	Unit Price	Monthly Cost	One-time Cost
Flash Cashier Kiosk - EMV	1.00	\$6,829.50	\$0.00	\$6,829.50
Total			\$0.00	\$6,829.50

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DISCLAIMERS

CUSTOMER UNDERSTANDS THE PURCHASE AND USE OF ANY PRODUCTS AND SERVICES FROM THE COMPANY ARE SUBJECT TO THE COMPANY'S POLICIES, INCLUDING ITS TERMS, CONDITIONS AND DISCLAIMERS, WHICH CAN BE FOUND AT www.flashparking.com/legal/.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement by their duly authorized representatives.				
By: FLASHPARKING, INC	By: City of Fort Wayne			
Name:	Name:			
Title:	Title:			
Date:	Date:			
	9,			
Signature:	Signature:			
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